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E Y E O N A R B O N N E  
AUGUST 2003

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NEW NATIONAL VICE PRESIDENT

KAREN PRIEMER

# EVERY DAY IS A GIFT, COURTESY OF ARBONNE

Nation: Premiere International  
Novi, MI

My insides are dancing with excitement thinking about the opportunities that Arbonne has afforded me. If you could feel how I feel, nothing would stop you from working your Arbonne business. Many aspects of this business inspire me: I love the prospect of controlling my own destiny, I relish in the opportunity to grow and develop personally as well as professionally, I enjoy the many Arbonne incentives, and I embrace the chance to work with my friends and their friends. When you offer the gift of Arbonne, the rewards are returned to you in multiples. I feel complete and whole because of an incredible team of leaders and Consultants all over the country who have become my foundation, my friends and my mentors. They make every day a gift!

Prior to my experience with Arbonne, I found it impossible to control my destiny in my previous occupation. I chose a career in nursing for the satisfaction of making a difference in people's lives and creating a stable income for myself. But it did not end up being all that I had hoped it would be. Later, I discovered that everything I hoped for could be achieved in Arbonne. Arbonne offers me the ability to choose with whom I work, the hours I work, the level of income I want to attain, the amount of vacation I desire and the opportunity to make a difference.

With so much to look forward to, I built my business by setting monthly, weekly and daily to-do goals that kept me on track and helped me work my plan consistently and persistently. Soon, I was able to resign from nursing and have never looked back. I owe much to the mentors who shaped my destiny and helped me to gain complete control over my future. Because of my mentors, I make more income, take more travel time and with my husband possess



**above:**  
L-R: Arbonne President,  
Rita Davenport, ENVP  
Donna Johnson, ENVP  
Beverly Lambert, Karen,  
and RVP Sharon Michaels  
at Sharon's Mercedes  
presentation in Tucson!

**right:**  
Brian Teichman & Karen  
on the ASAP Cruisin' to  
Success Cruise 2002



NEW INVP  
karen priemer



Karen and husband, Brian

the opportunity to build our dream home. We are living the American dream courtesy of Arbonne!

I can't say enough about what Arbonne has done for me personally. The experience of building an Arbonne business not only has allowed me to develop a successful professional life but has also enriched my personal growth opportunities as well. My college professor once told me that I was going to be a leader. I always wondered how this would be possible because I was extremely shy and had limited communication skills. Yet, her declaration rang through my head providing me with a new vision of myself and I started believing in it! By the time I launched my career as an ICU nurse, that wonderful belief helped me rise to the top positions in nursing administration. I then created a new position of marketing home health care to physicians. Shortly thereafter, I began sharing Arbonne as a wholesale buyer while eyeing the monthly gifts. MTS Las Vegas reshaped my vision when I witnessed the depth of my Arbonne family and the on-stage recognition bestowed on its achievers. I wanted it all!

With my eye on the prize, I went all out, turning my car into a personal development university by listening to audio tapes continually. Eventually, it paid off earning me a seven-day cruise. Not long after that, I lost my passion for marketing home health care

to physicians. All I could think about was building an Arbonne business! When you can't get Arbonne out of your head, you know it's definitely for you! I love the perks that Arbonne offers. I don't know of any other company that rewards each achievement so generously. With the award trips, I've earned two cruises, trips to Ixtapa, Maui, the Bahamas and now Atlantis. The Mercedes-Benz is a beautiful, safe and comfortable ride. The monthly campaigns keep me challenged and are fun to find in the "big white box." The jewelry makes a great conversation piece. And to top it all off, your upline, downline and sideline cheer your every accomplishment.

It's a wonderful feeling knowing you can go to most any state and discover Arbonne friends. I love the opportunity to work with my friends and their friends. I get excited each and every time the phone rings because I love to hear from my team, I love talking with them, coaching them and planning the future with them. Words cannot describe my gratitude for my outstanding team. RVP Sharon Michaels: I'm so fortunate we met and that Oleg encouraged you to pursue this business. Thank you for your

*continued ...*

## success strategy:

“ Be the person others will want to follow and empower them with encouragement, faith and love. ”



Cruise winner. Top Rows: Spouses  
3rd Row Down, L-R: Karen, RVP Veronica Preblich and AM Sheri Smith  
Bottom Row, L-R: ENVP Beverly Lambert, AM Andrea Sellers, EAM Laura Kloiber and AM Heather Murray

*Is in this story reflect the actual experience of an individual, are anecdotal only, and may be atypical.*



Karen's team at the Arbonne National Test Drive a Mercedes Day 2003



MTS (now NTC) after earning Parade of Champions, Dallas, Texas 1997

nurturing spirit and perseverance in helping others develop their strength to succeed. New RVP Veronica Preblich: Thank you for your soaring spirit and intense passion for making a difference in the lives of everyone you touch. I admire your determination and vision and appreciate your electrifying friendship.

To my talented Area Managers—Floydilou Kerr, Laura Kloiber, Andrea Sellers, Heather Murray, Michelle Hagopian, Tana Dean, Sheri Smith, Shawn Hurst and Amy Schultz: You are a wonderful group of uplifting individuals and I am honored to call you my friends. Each of you will go RVP and beyond! To my awesome District Managers—Colleen Weber, Vicki Vensel, Carol DePetro, Beth Cross, Dr. Valarie Hervey, Wendi Sparks, Carolyn Wilson, Teresa Dean, Kara Kreiner, Colleen Chrisman-Weaver, David and Nancy Lindenmuth, Lisa Pajtas, Nancy Ambinder, Lia Federico, Tina Wizi, Oleg Scherschun, Cathy Bramlage, Janet Zweng, Kimberly Whitlock, Lisa Teasdale and Pat Kettinger: You're all amazing people and I know that your vision, determination and persistence will take you all the way to the top.

Thank you ENVP Donna Johnson for setting the pace. Your limitless energy helped me do more and have more. Thank you

ENVP Beverly Lambert for allowing me to fly solo when you moved to Arizona. I could not have started building this business without your vision, challenges and confidence that molded me into a better leader.

A special thank you goes to Petter for a vision which still astounds me. Dear Rita: You are the greatest President, mentor and cheerleader there ever was! Stian and Candace: Thank you for your loving hearts and your progressive business acumen while keeping Arbonne true to its founding principles. To all the incredible staff at the Home Office: Thank you!

Of course, there would be no Premiere International Nation without the love, patience and encouragement from my incredible husband, Brian. Thank you for being the rock I depend on. I love you more than words can ever say!

The best thing about Arbonne is that it is an opportunity that is wide open to everyone. It's an opportunity that doesn't discriminate against or exclude anyone at all. Arbonne offers the best, attracts the best and inspires those who want to be, do and have the best. It is waiting there for you, too!

Premiere International team featuring Vice President Leadership award in August 2002 in Toronto

At the ACE awards at Rita's home

